

# B. LANGSTON'S

THE LEADING ESTATE  
SALE, COMPANY IN  
NE FLORIDA.  
SINCE 1972



## About B. Langston's

At B. Langston's we pride ourselves on organizing, staging and the selling of your items to maximize revenue, all in a hassle free and compassionate manner. There are no upfront costs to you.

We respect your privacy and honor all of your requests to try and make the liquidation process an easy transition.

We service all the greater Jacksonville area including Fernandina, Amelia, St. Johns and Orange Park.

Call today to discuss your estate sale needs.

**(904) 642-1003**



# Estate Sale Services: We do it all for you.

B. Langston's are not just about pricing and selling items for sale. We are about creating a relationship with the estate family and providing a sale atmosphere that is respectful of that family

## Research & Valuation

Our staff will determine prices through our extensive experience, and local and on-line research. We emphasize liquidation, but ensure that all items are priced appropriately based on condition, demand, and rarity.

## Staging

Staging is the art of displaying sale items in an attractive manner, and we are experts in this art. A well-staged sale provides a more pleasant, user-friendly experience for buyers and a more successful sale for the family. B. Langston's can provide display cases for small highly valued items, such as jewelry, for security purposes.

## Advertising

The advertising and promotion of your estate sale is critical. B. Langston's will heavily promote your sale on our website, through our extensive email list, and to our social media outlets. On the night before an estate sale, signs are strategically placed at high traffic areas to direct potential customers to the sale.

**" ...you only have one chance to choose the right company for your estate sale..."**





# Frequently Asked Questions



## What Is An Estate Sale?

Some of the most common reasons for an estate sale is the downsizing of a home, moving out of town or the death of the property owner, An estate sale may also occur because the property owner will be moving or has moved into a situation where he will be unable to keep his property—for example, a move to an assisted living facility, a retirement community, a rest home, or other living quarters.

## How Soon Can You Do My Sale?

We can organize your sale in as little as 7 days.

## How Do You Price My Items?

We have over 50 combined years in the business of sales but nobody knows everything! We dedicate an average of 96 hours setting up our clients home's and researching the important items. We also provide independent appraisals at our cost when appropriate.

## How Do You Attract Consumers To My Sale?

Our media campaigns are second to none! No one else in the industry does what we do! We advertise in locally and post many pictures and video on our website. We also have a database of thousands of email subscribers. Our advertising attracts hundreds of people. We do all this at no cost to you!

## What Do You Need Me To Do?

Nothing. Literally nothing. From the staging of your home, right down to pricing, staffing and marketing...we will take care of every aspect of your estate sale. We will also stay in constant communication with you the whole way, to make sure you are at ease with the process.

## When Do You Pay Me?

As soon as all payments from buyers have cleared, and (if applicable) all items have shipped/received, we will pay you in full the profit from your estate sale.





# Why Choose B. Langston's For Your Estate Sale

At some point in everyone's life, they find themselves in a situation that involves liquidating a home. As Barbara Langston knows from being in a similar situation with her own mother and father, it is very hard emotionally, physically, not to mention a time consuming effort is required to liquidate a household. That's where we can be part of a support team.

You may be downsizing, moving out of state or liquidating an estate of a family member. This is where B.Langston's will help you with our over 40 years of experience liquidating homes.

Our knowledge and skill at liquidating an estate is vast, professional, and reliable. We specialize in the sale of Fine Art, Jewelry, designer furniture and décor, vehicles, collectables, firearms, coins, antiques and much more!





# Get Started

Let B. Langstons Handle  
Your Estate Sale...  
Each Step Of The Way.

Barbara Langston and  
her team are ready to  
get to work for you, so  
call today for your free  
no obligation in-home  
consultation.

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(904) 642-1003

